



CITY OF *Los Angeles*
DEFERRED COMPENSATION PLAN

QUARTERLY REPORT

SECOND QUARTER 2017



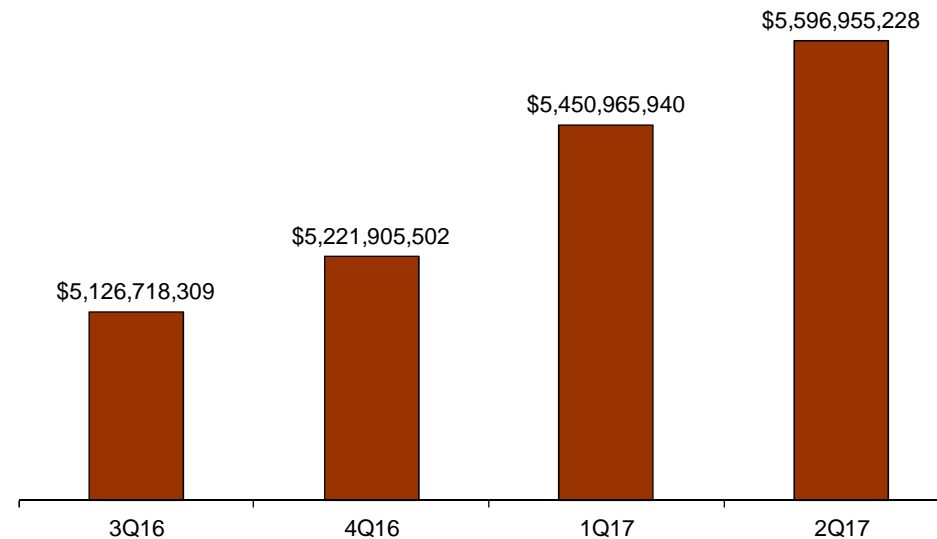
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Plan Overview



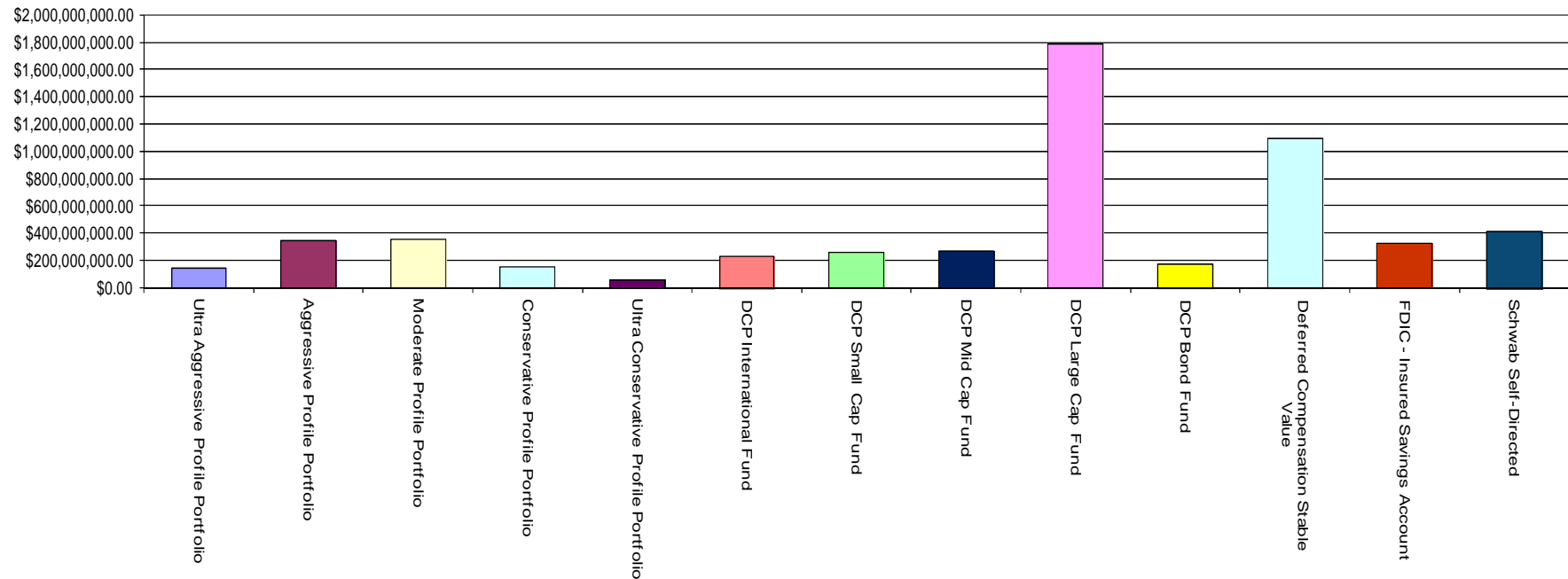
Assets



Net Asset Change	3Q 2016	4Q 2016	1Q 2017	2Q 2017
Beginning Balance	\$4,916,366,439	\$5,126,718,309	\$5,221,905,502	\$5,450,965,940
Deposits	\$142,279,620	\$74,380,516	\$110,722,156	\$101,574,109
Net Transfers	(\$12,720)	(\$54,384)	(\$46,236)	\$61,819
Fees	(\$718,360)	(\$721,980)	(\$729,229)	(\$735,606)
Distributions	(\$86,086,776)	(\$75,680,119)	(\$86,436,979)	(\$79,849,221)
Change in Value	\$154,890,106	\$97,263,160	\$205,550,726	\$124,938,187
Interest/Dividends	\$0	\$0	\$0	\$0
Ending Balance	\$5,126,718,309	\$5,221,905,502	\$5,450,965,940	\$5,596,955,228
Outstanding Loans	\$191,590,261	\$192,883,127	\$191,836,885	\$196,872,760
Total Assets Including Loans Outstanding	\$5,318,308,570	\$5,414,788,628	\$5,642,802,825	\$5,793,827,988
Total Assets in Ending Balance As Roth Balances	\$52,501,583	\$57,476,012	\$65,615,089	\$73,329,734
Net Asset Change				



Quarter End Assets

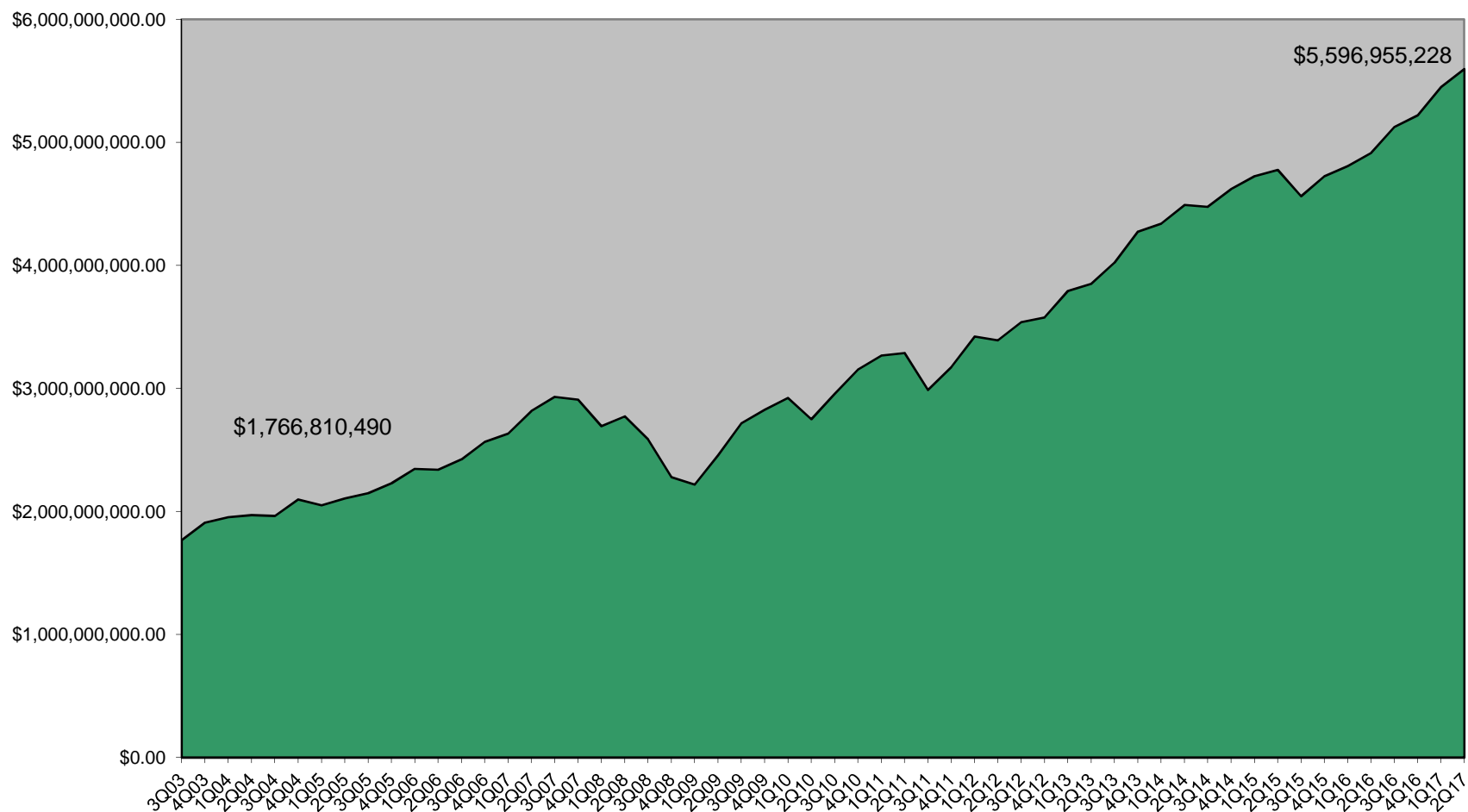


Total Assets =\$ 5,596,955,228

Details on page 37

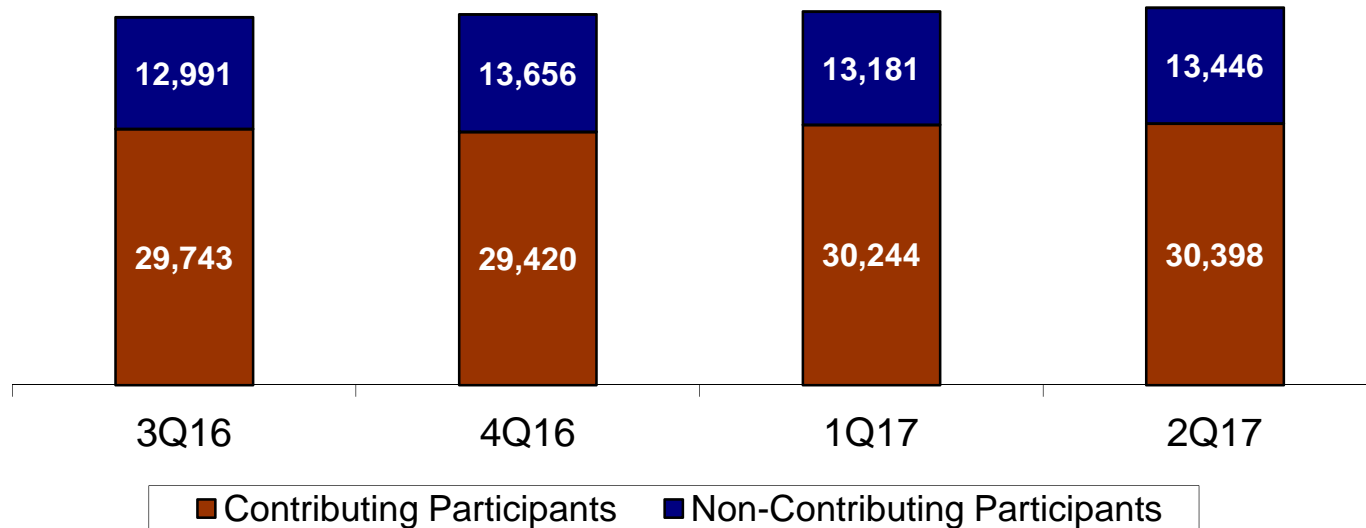


Historical Assets





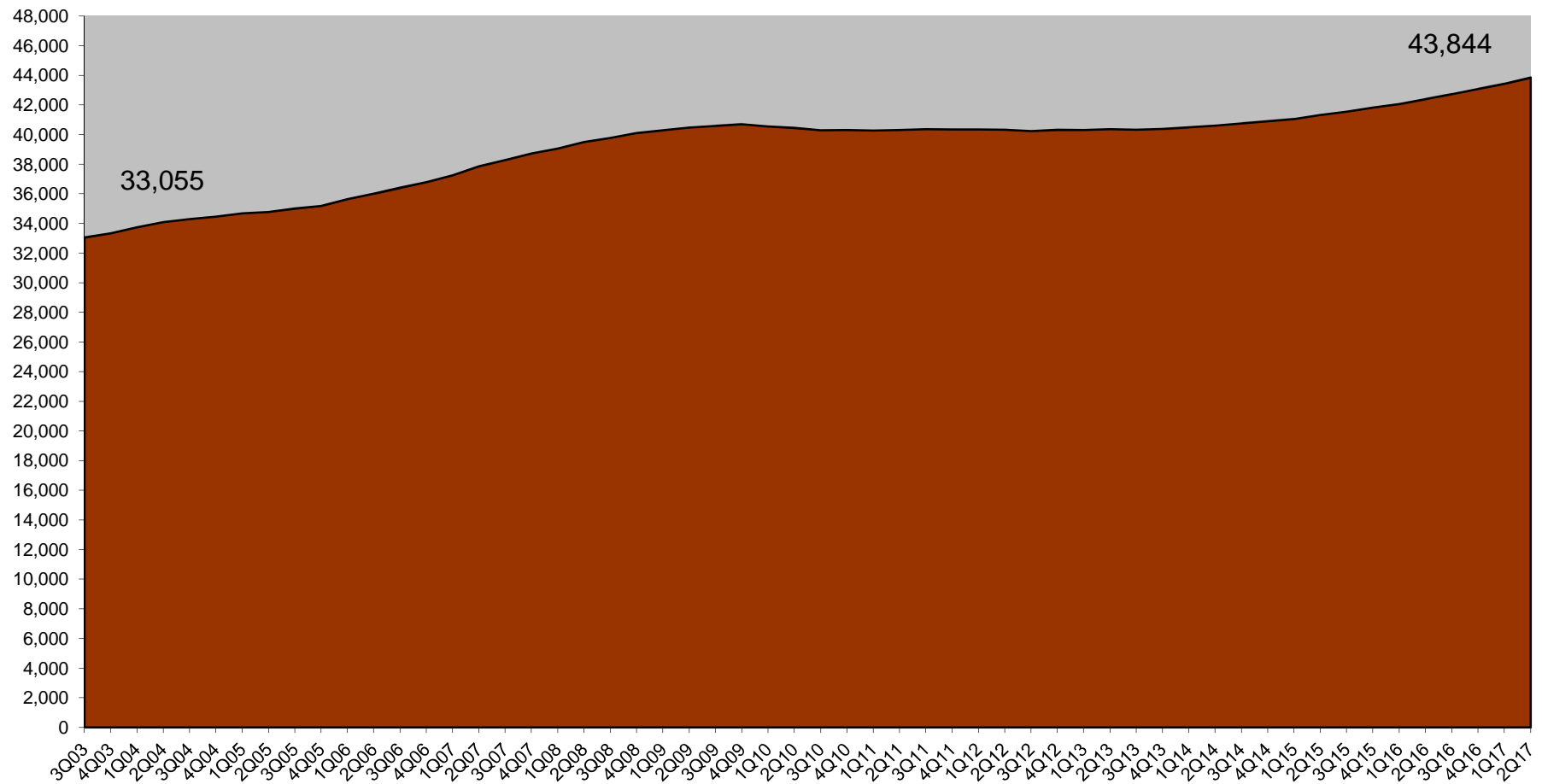
Quarter End Participants



	3Q16	4Q16	1Q17	2Q17
Contributing Participants	29,743	29,420	30,244	30,398
Non-Contributing Participants	12,991	13,656	13,181	13,446
Total Participants	42,734	43,076	43,425	43,844
New Participants Added	588	538	585	605
Average Roth Deferral	\$159	\$150	\$161	\$158
Average Pre-Tax Deferral	\$303	\$267	\$302	\$303
Average Bi-Weekly Deferral for the quarter	\$307	\$271	\$279	\$307
Median Account Balance	\$50,328	\$50,603	\$51,758	\$52,168
Participants with a Roth account	5,951	6,346	6,798	7,217

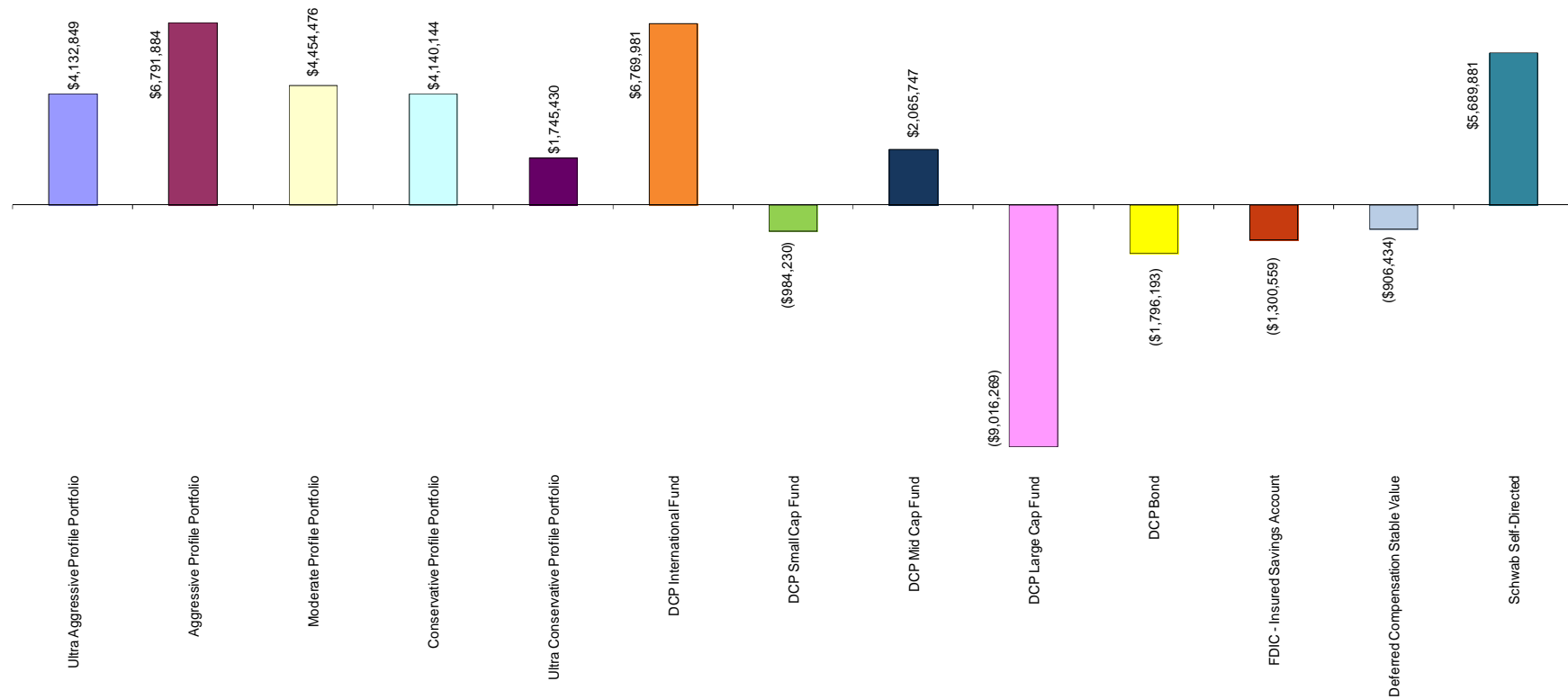


Historical Participants





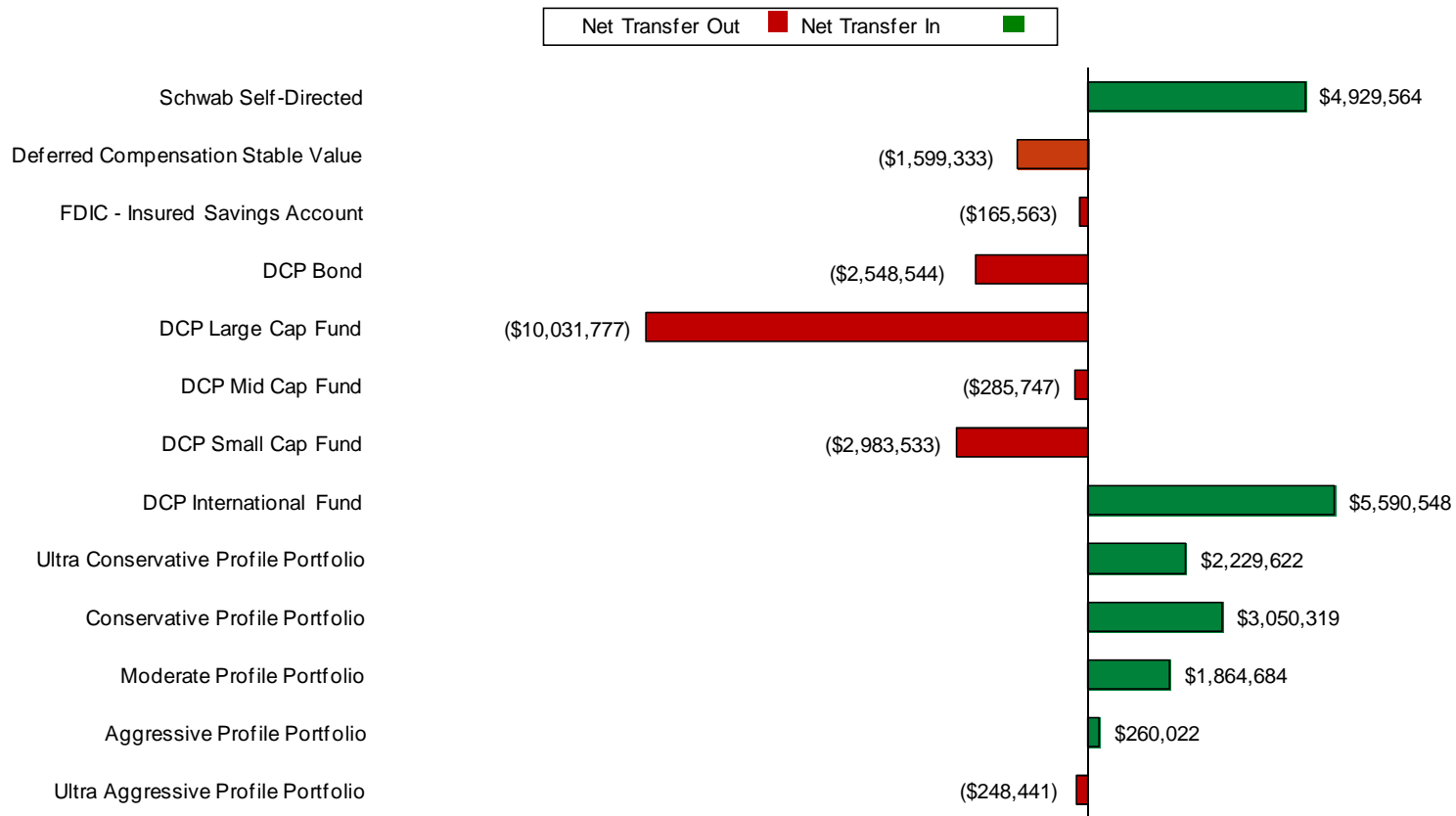
Net Cash Flow



Net Cash Flow Detail can be found on page 39



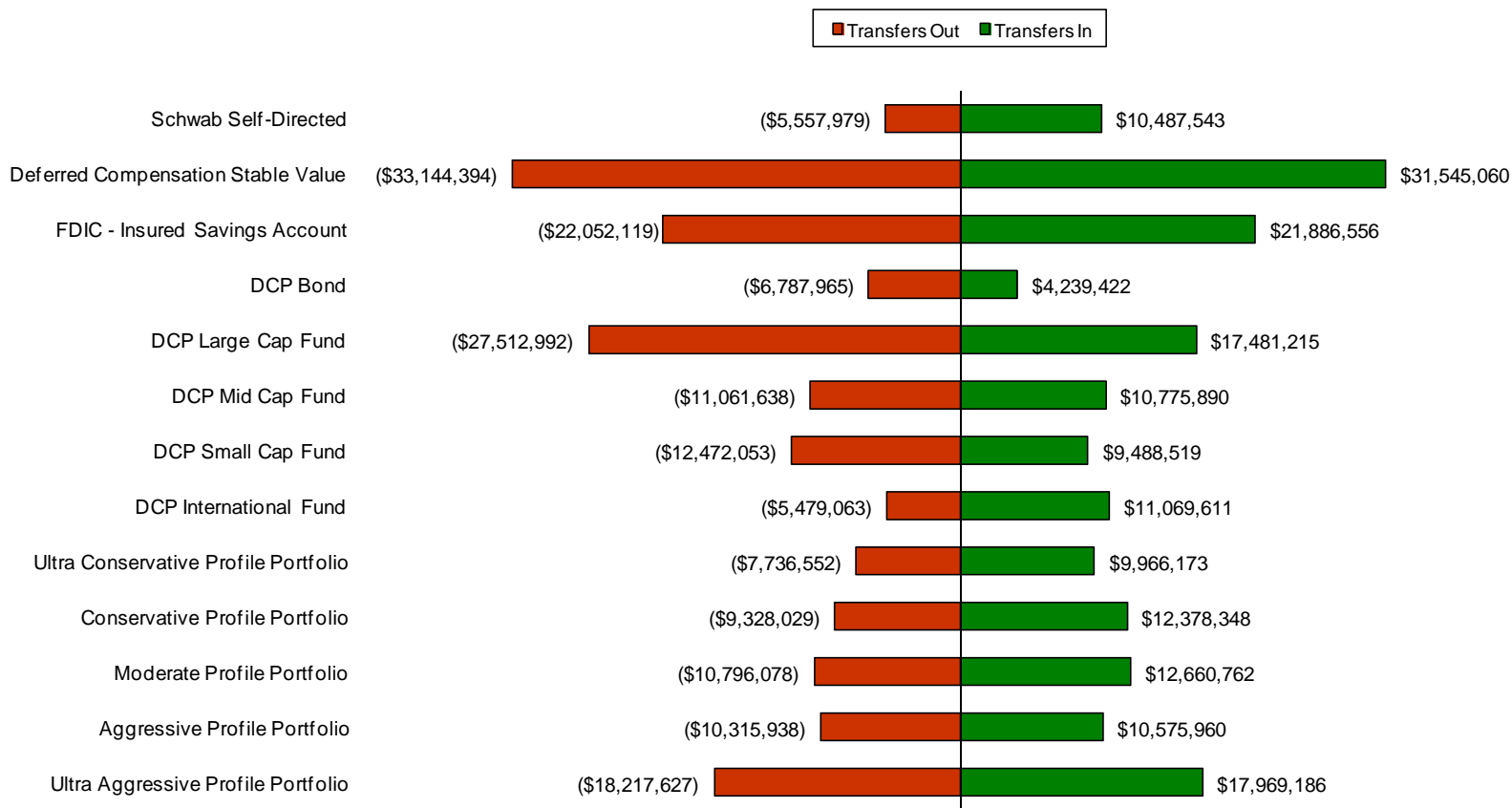
Net Transfer Activity



Transfer Activity Detail can be found on page 38



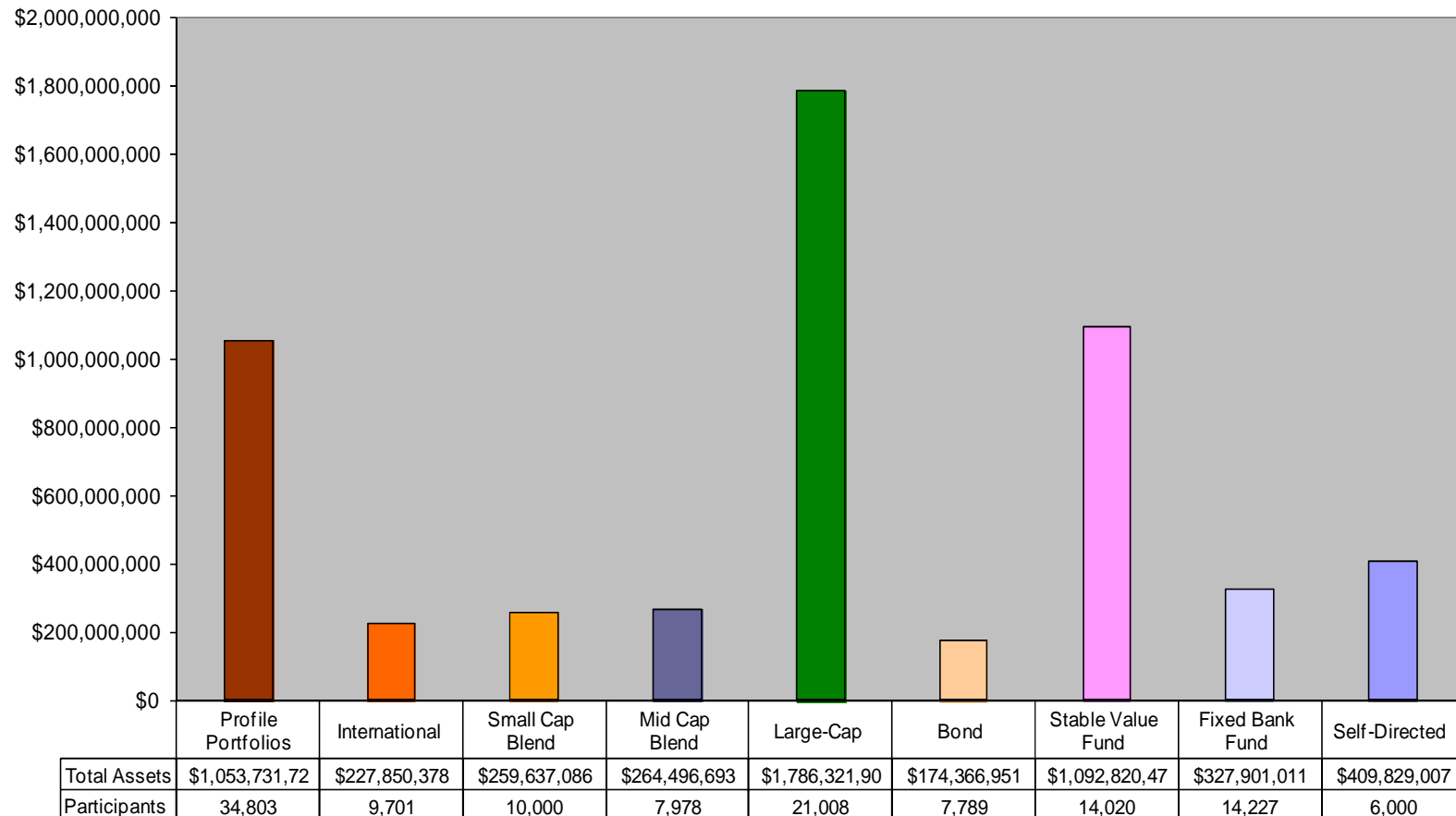
Participant Transfer Activity



Transfer Activity Detail can be found on page 38

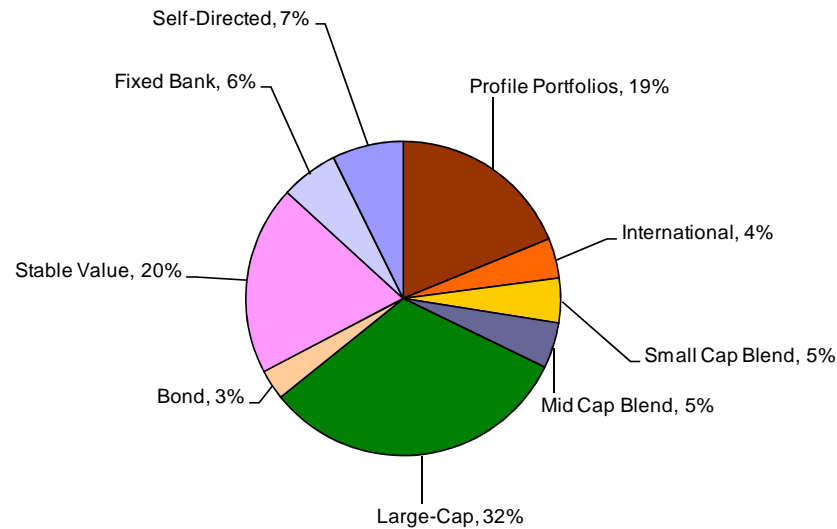


Asset Allocation by Asset Class





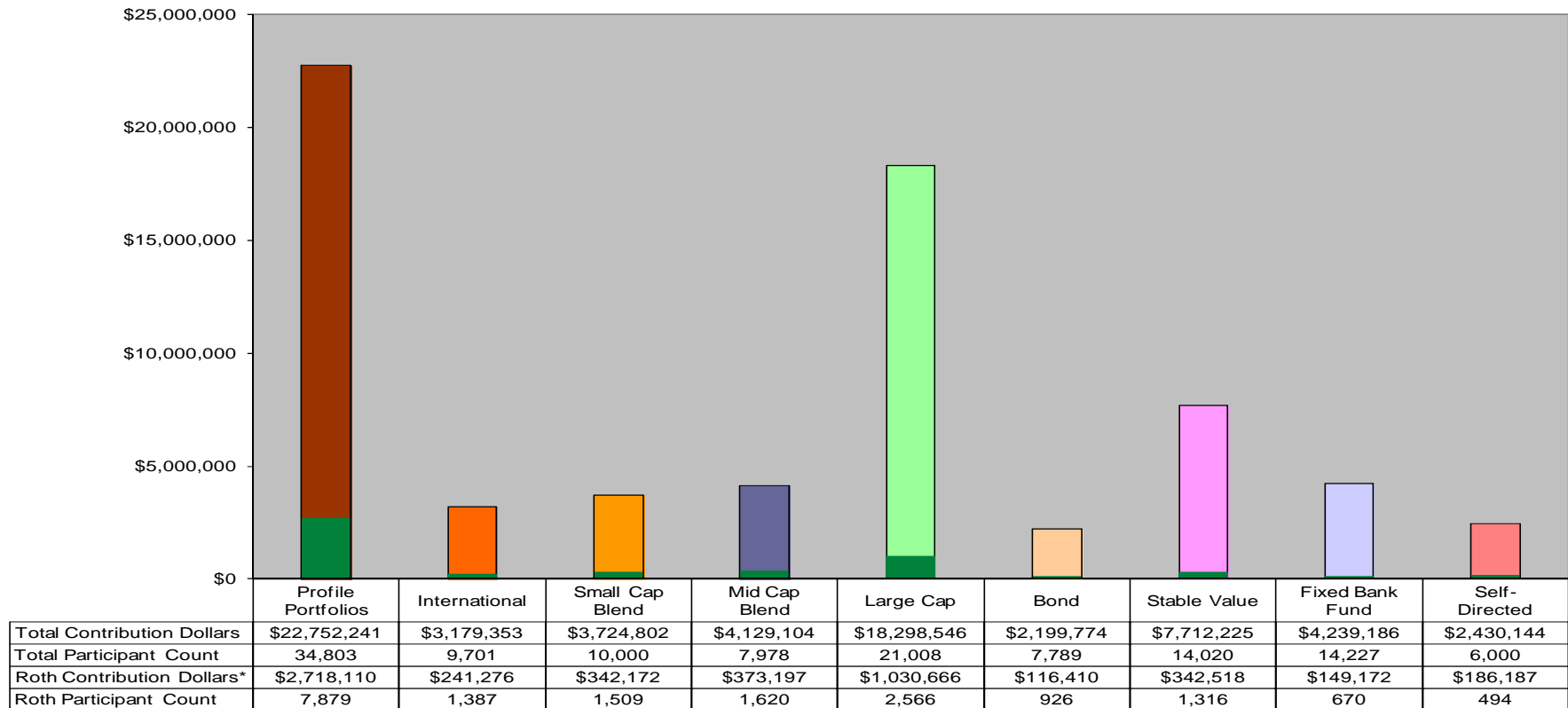
Asset Allocation by Asset Class as Percentage of Total



	Profile Portfolios	International	Small Cap Blend	Mid Cap Blend	Large-Cap	Bond	Stable Value	Fixed Bank	Self-Directed
at 09/30/16	17.7%	3.9%	4.2%	4.3%	31.5%	3.6%	21.3%	6.4%	7.1%
at 12/31/16	17.9%	3.7%	4.6%	4.4%	31.6%	3.3%	21.0%	6.4%	7.1%
at 03/31/17	18.3%	3.8%	4.7%	4.7%	32.0%	3.2%	20.0%	6.0%	7.3%
at 06/30/17	18.8%	4.1%	4.6%	4.7%	32.0%	3.1%	19.5%	5.9%	7.3%



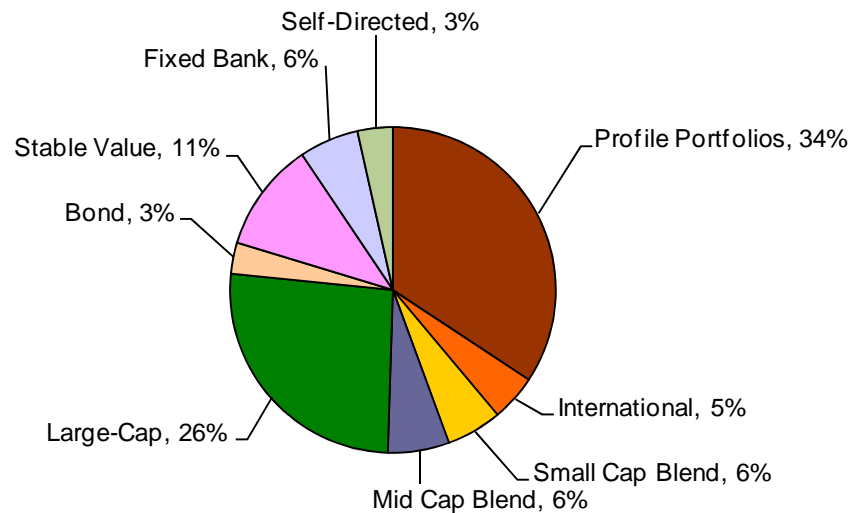
Contribution Allocation by Asset Class



*Roth Contribution Dollars are represented in dark green in the bar chart above.



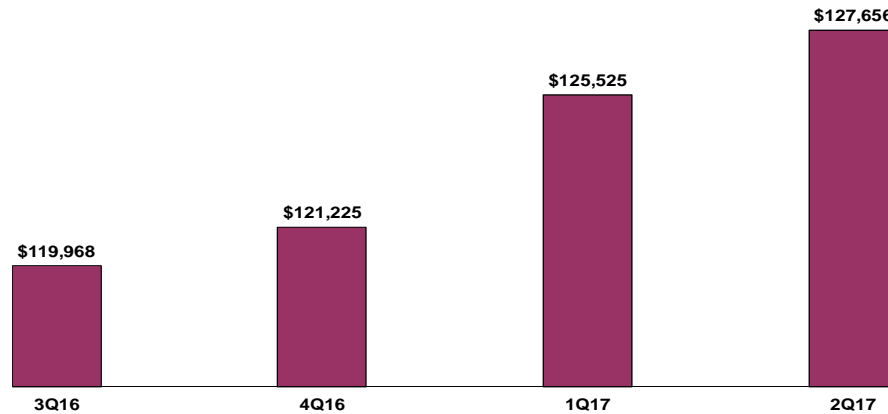
Contribution Allocation by Asset Class by Pct of Total



	Profile Portfolios	International	Small Cap Blend	Mid Cap Blend	Large-Cap	Bond	Stable Value	Fixed Bank	Self-Directed
at 09/30/16	31.9%	4.9%	4.9%	5.9%	26.4%	3.6%	12.5%	6.2%	3.7%
at 12/31/16	33.8%	4.9%	4.9%	6.0%	26.4%	3.6%	10.9%	6.1%	3.4%
at 03/31/17	33.4%	4.7%	5.4%	6.2%	25.9%	3.4%	11.3%	6.0%	3.7%
at 06/30/17	34.3%	4.6%	5.5%	6.1%	26.1%	3.1%	10.9%	5.9%	3.5%



Average Account Balance



CATEGORY	# Of Ppts	Percent	BALANCE	Percent
Less Than \$25,000	15,202	34.7%	\$ 143,754,241	2.6%
\$25,001-\$50,000	6,263	14.3%	\$ 228,521,876	4.1%
\$50,001-\$75,000	3,870	8.8%	\$ 238,127,959	4.3%
\$75,001-\$100,000	2,797	6.4%	\$ 243,107,991	4.3%
\$100,001-\$125,000	2,149	4.9%	\$ 239,827,799	4.3%
\$125,001-\$150,000	1,653	3.8%	\$ 226,850,121	4.1%
\$150,001-\$175,000	1,392	3.2%	\$ 225,407,096	4.0%
\$175,001-\$200,000	1,191	2.7%	\$ 223,055,506	4.0%
\$200,001-\$300,000	3,485	7.9%	\$ 856,977,159	15.3%
\$300,001-\$400,000	2,221	5.1%	\$ 768,297,831	13.7%
\$400,001-\$500,000	1,428	3.3%	\$ 636,096,801	11.4%
\$500,001-\$600,000	878	2.0%	\$ 479,227,508	8.6%
\$600,001-\$700,000	493	1.1%	\$ 318,311,712	5.7%
\$700,001-\$800,000	294	0.7%	\$ 219,516,764	3.9%
\$800,001-\$900,000	190	0.4%	\$ 161,143,655	2.9%
\$900,001-\$1,000,000	115	0.3%	\$ 109,123,077	1.9%
over \$1,000,001	223	0.5%	\$ 279,608,130	5.0%
Total	43,844	100%	\$5,596,955,228	100%

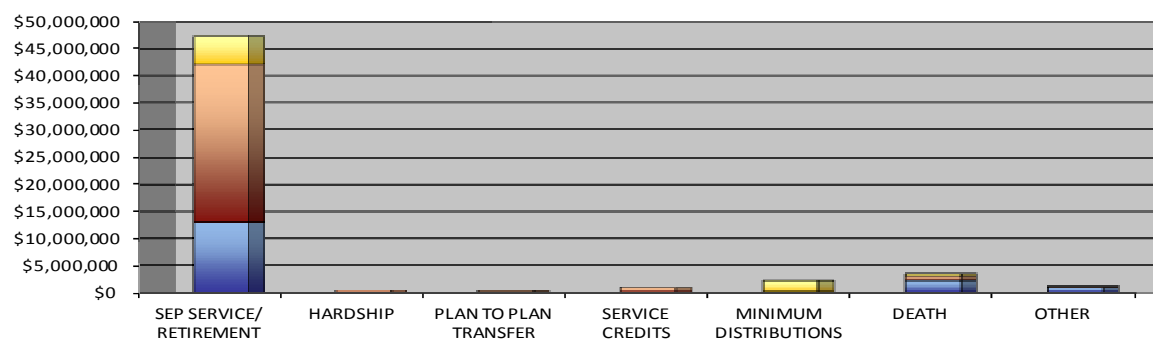
Administrative Overview



Distributions by Dollar and Participant

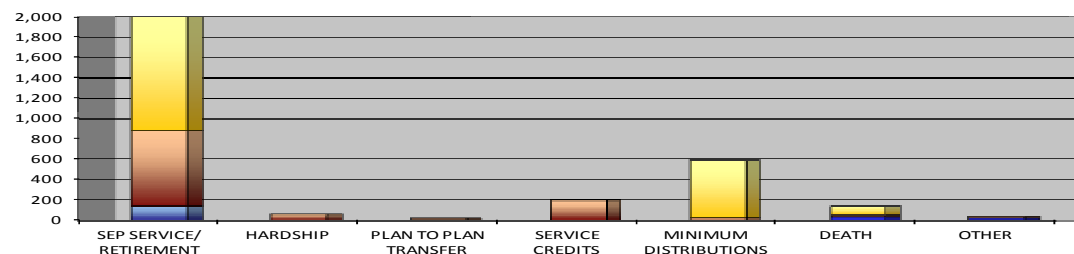
Dollar Amounts

- Periodic Installments
- Partial Withdrawals
- Full Withdrawals



Participant Counts

- Periodic Installments
- Partial Withdrawals
- Full Withdrawals



Full details regarding distributions (including loan information) are found on the next page.

LACERS Transfers In Quarter

Total number of transfers: 44

Total amount of transfers: \$810,474

Participants over Age 60 In-Quarter Activity

10,225

Distributions for this age bracket: 4,687

Number that are loans 145

Number that are Service Credits 14

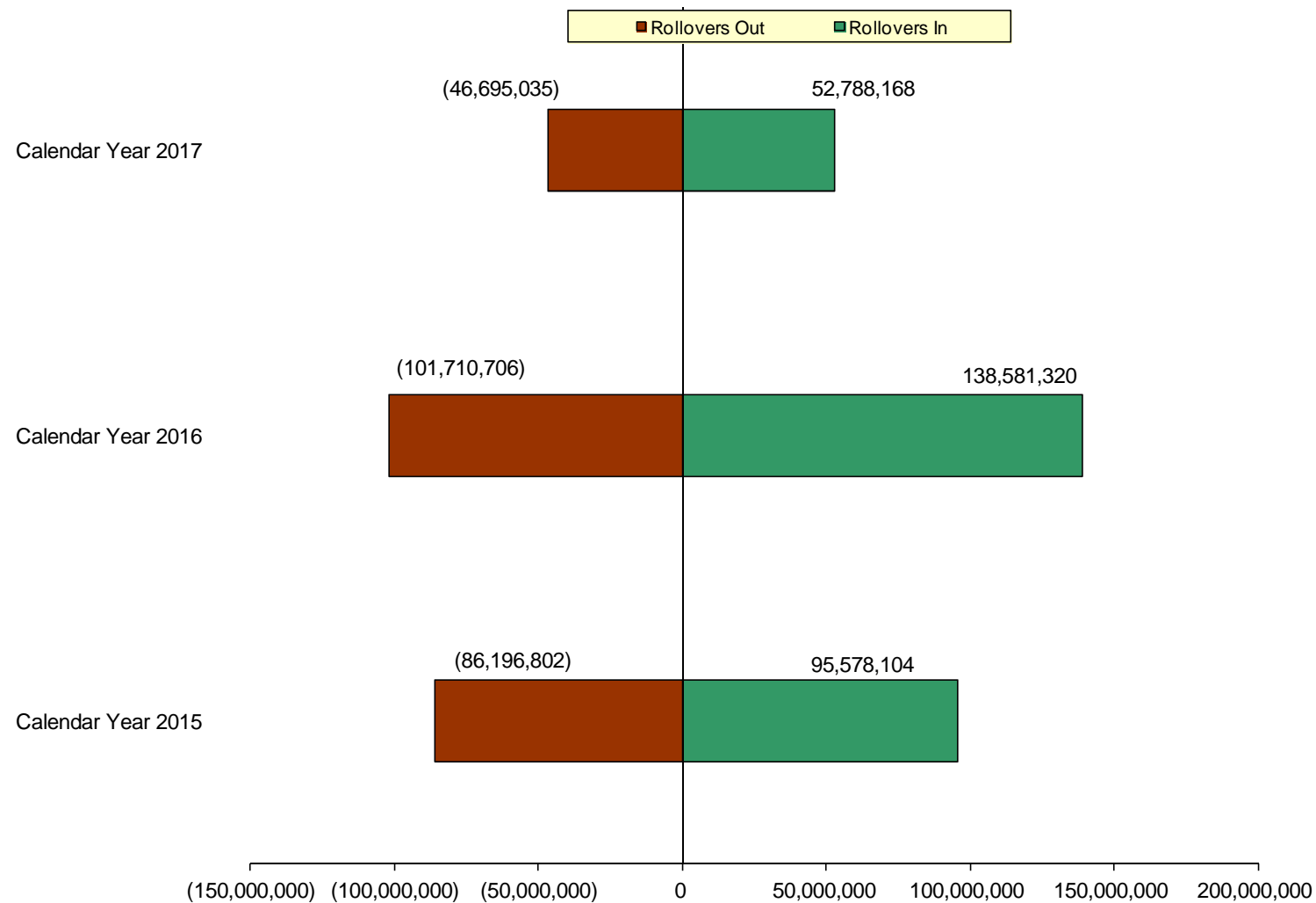


Distribution Detail

FULL DISTRIBUTIONS					
	Distribution Amounts	Percent	Participant Count	Percent	Average Withdrawal
TOTALS	\$16,618,351.35	100.0%	186	100.0%	\$89,345.98
CEDO/QDRO	1,038,204.50	6.2%	15	8.1%	69,213.63
DEATH	2,324,987.55	14.0%	28	15.1%	83,035.27
DEMINIMUS	0.00	0.0%	0	0.0%	n/a
HARDSHIP	0.00	0.0%	0	0.0%	n/a
PLAN TO PLAN TRANSFER	98,608.93	0.6%	1	0.5%	98,608.93
RETIREMENT	9,549,088.46	57.5%	72	38.7%	132,626.23
SEP SERVICE	3,607,461.91	21.7%	70	37.6%	51,535.17
PARTIAL DISTRIBUTIONS					
TOTALS	\$55,442,503.53	100.0%	2,770	100.0%	\$20,015.34
CEDO/QDRO	195,213.68	0.4%	17	0.6%	11,483.16
DEMINIMUS	0.00	0.0%	0	0.0%	n/a
DEATH	781,754.87	1.4%	27	1.0%	28,953.88
HARDSHIP	478,631.42	0.9%	60	2.2%	7,977.19
LOAN	23,502,033.08	42.4%	1,703	61.5%	13,800.37
MINIMUM DISTRIBUTIONS	158,232.62	0.3%	19	0.7%	8,328.03
PLAN TO PLAN TRANSFER /IN PLAN RTH	335,230.01	0.6%	15	0.5%	22,348.67
RETIREMENT	17,604,145.01	31.8%	462	16.7%	38,104.21
SEP SERVICE	11,258,900.67	20.3%	272	9.8%	41,393.02
EXTERNAL TRANSFERS	60,402.62	0.1%	1	0.0%	60,402.62
SERVICE CREDITS	1,067,959.55	1.9%	194	7.0%	5,504.95
PERIODIC INSTALLMENTS					
TOTALS	\$7,788,366.47	100.0%	1,784	100.0%	\$4,365.68
CEDO/QDRO	36,828.02	0.5%	7	0.4%	5,261.15
DEATH	367,649.76	4.7%	85	4.8%	4,325.29
MINIMUM DISTRIBUTIONS	2,167,175.00	27.8%	568	31.8%	3,815.45
RETIREMENT	5,205,805.69	66.8%	1,123	62.9%	4,635.62
70 1/2 INSR	10,908.00	0.1%	1	0.1%	10,908.00

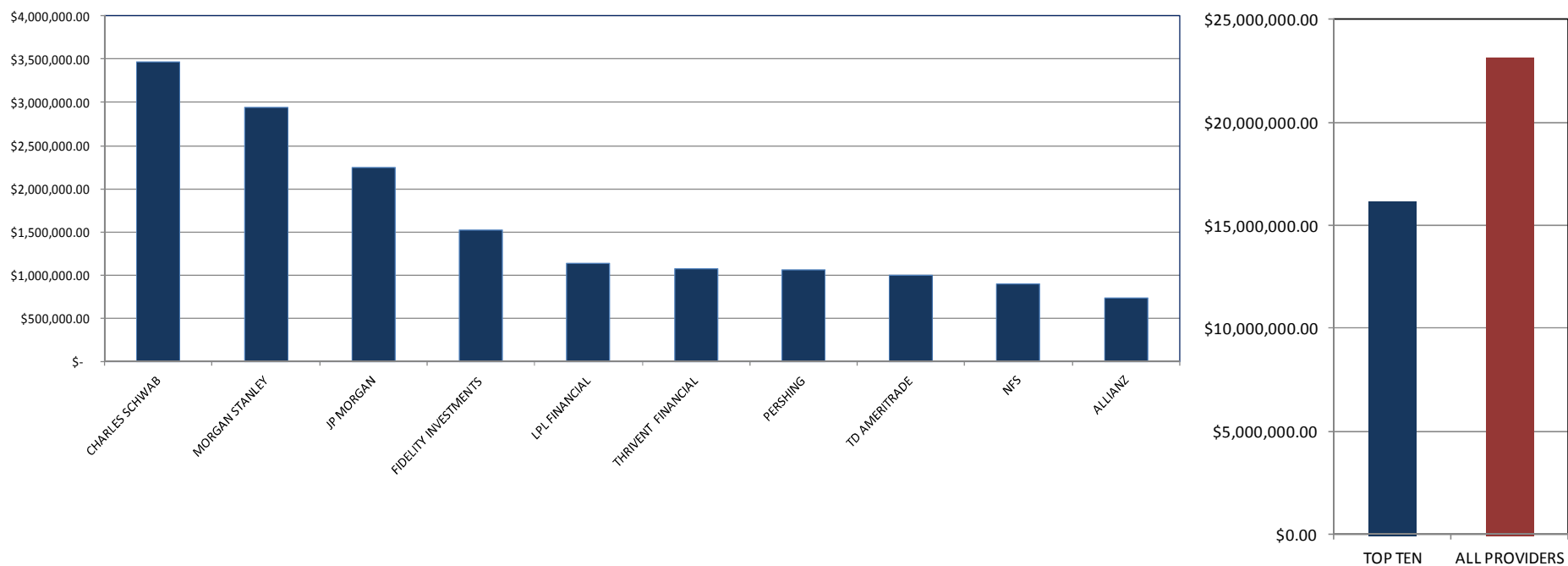


Rollovers Out & Into the Plan





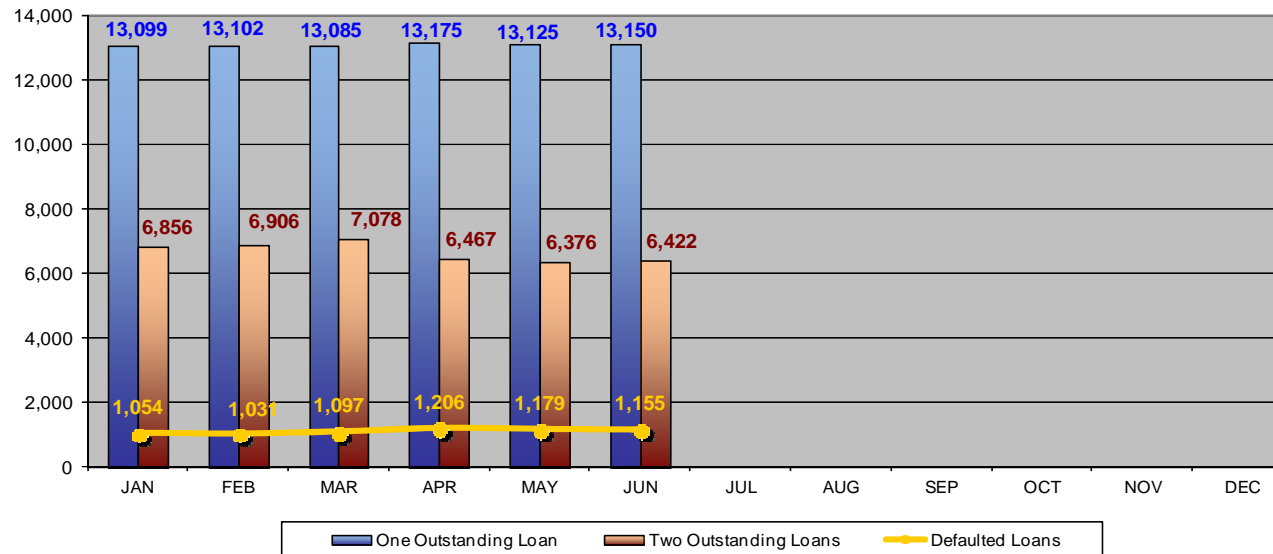
Rollovers to IRA Summary by Top Ten Providers by Dollars



The top 10 providers represent 69% of total assets withdrawn and rolled to an IRA in 2Q 2017.



Loan Overview



Loan Balance Details for Active Loans

Total Balance of Outstanding Loans as of June 30, 2017: \$196,872,760.12
 Average Balance of Outstanding Loans as of June 30, 2017: \$9,269.40
 Total Balance of Defaulted Loans as of June 30, 2017: \$8,538,707.10

Loan Balance Details for Retiree Loans

Total number of retiree loans: 1,009
 New number of retiree loans added during the quarter: 68
 Total number of converted loans: 763
 New number of converted loans added during the quarter: 59

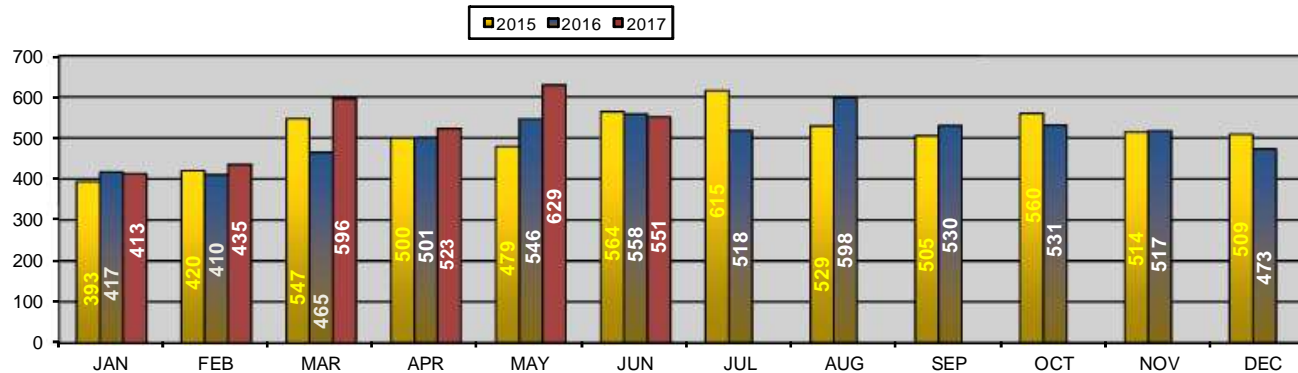
Loan Default Details for Quarter

Total number of loans defaulted during the quarter: 129
 Total dollar amount of defaulted loans during the quarter: \$986,251.55



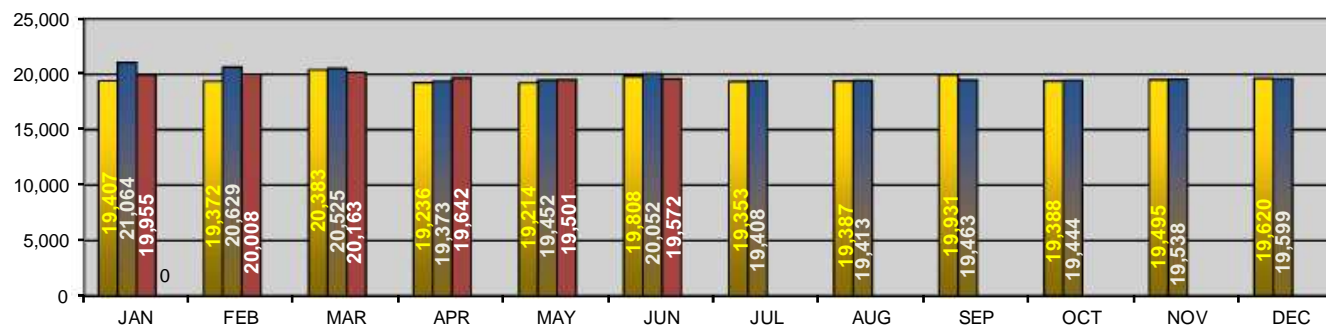
Loan Highlight by Year

Loan Initiations



Average New Loan Initiations 2015: 511
2016: 505
2017: 525

Outstanding Loans



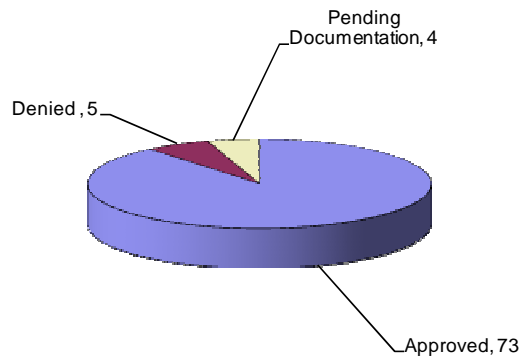
Average Outstanding Loans 2015: 19,550
2016: 19,830
2017: 19,807

Historical data found on page 40.



Hardships

Hardships Processed During Quarter

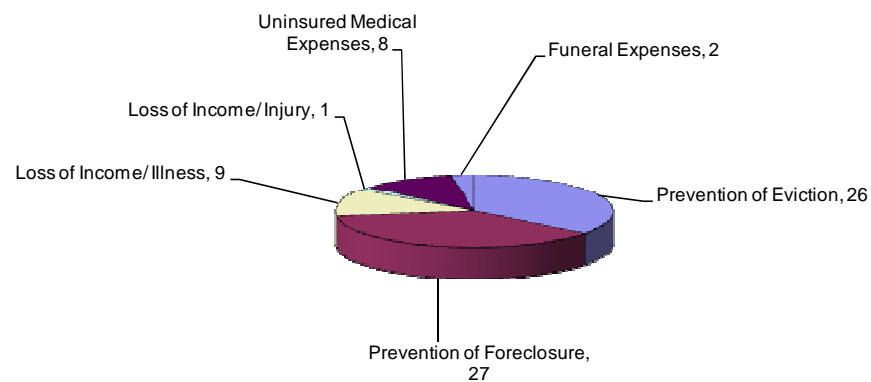


Denial Reasons

No Qualifying Event, 5

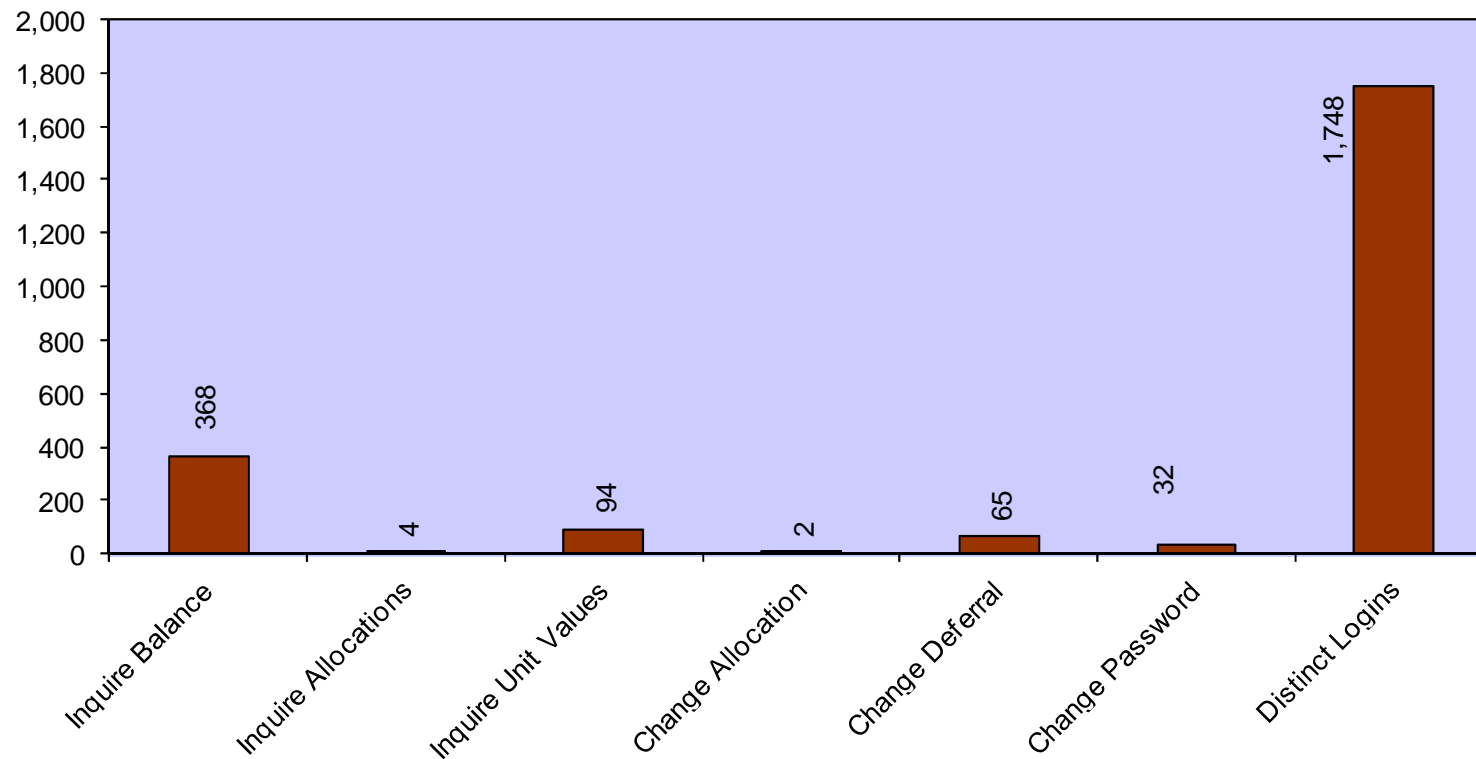


Distribution Reasons





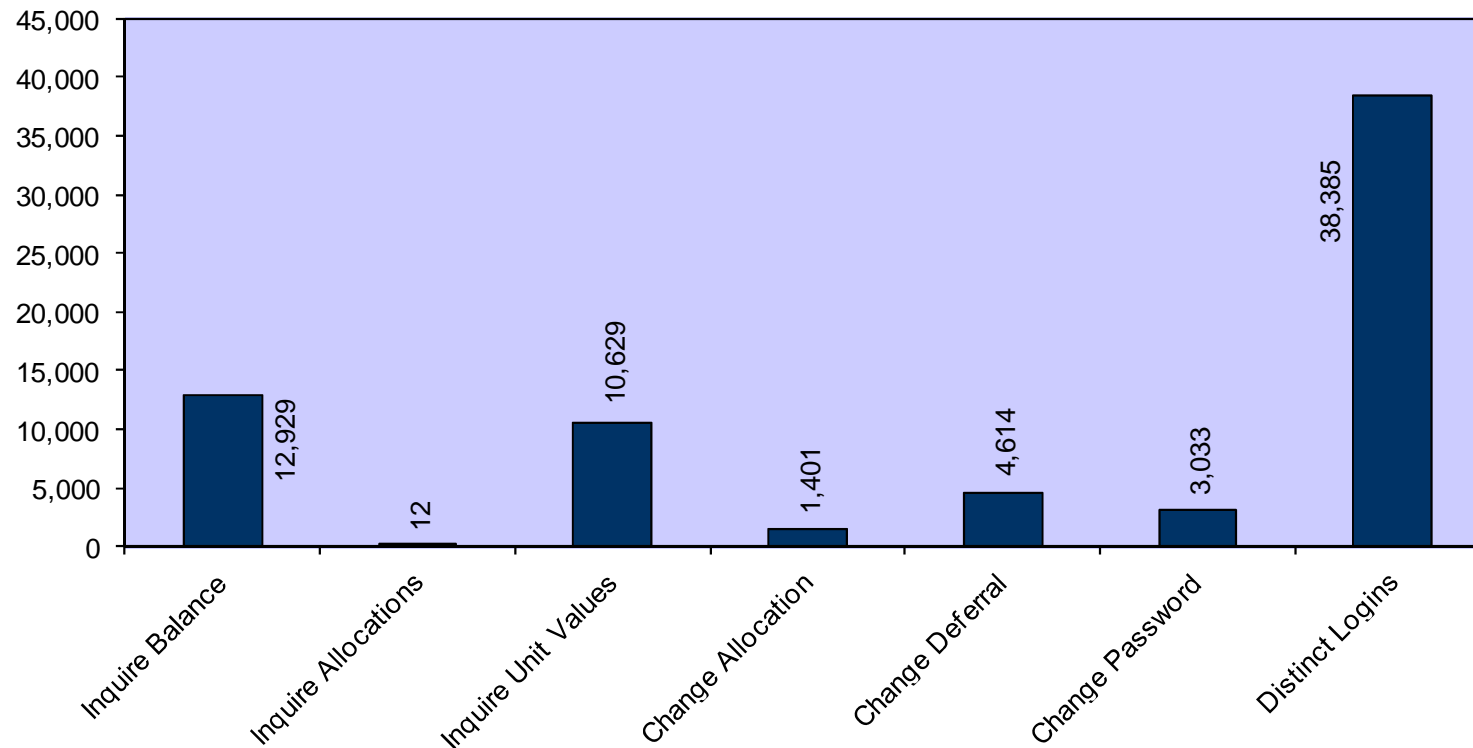
Keytalk® Statistics



Total Logins Keytalk: 11,212



Internet Statistics



Total Logins Internet: 279,808
Average Logins Internet Monthly: 93,269
Average Distinct Users Monthly: 12,795



Online Statement Delivery

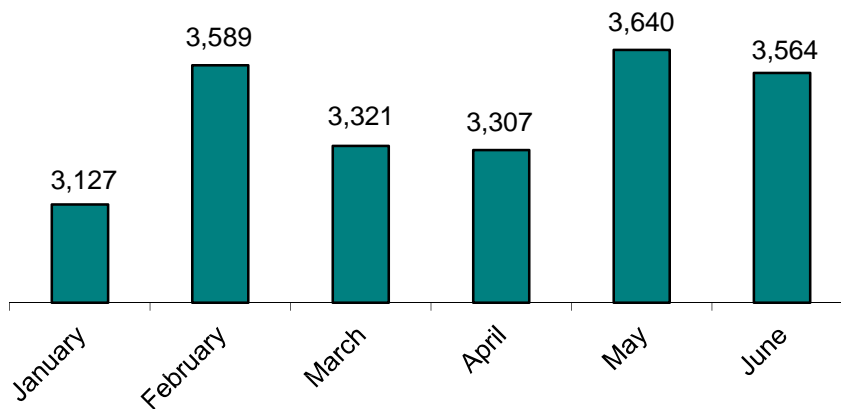
Quarter Ending	Online Statements	Total Statements	Percentage Utilization
12/31/2011	2,369	40,348	5.87%
3/31/2012	2,348	40,566	5.79%
6/30/2012	2,918	40,582	7.19%
9/30/2012	2,956	40,494	7.30%
12/31/2012	3,003	40,392	7.43%
3/31/2013	4,014	40,550	9.90%
6/30/2013	4,088	40,604	10.07%
9/30/2013	4,218	40,582	10.39%
12/31/2013	5,434	40,635	13.37%
3/31/2014	6,318	40,734	15.51%
6/30/2014	7,508	40,609	18.49%
9/30/2014	8,254	40,757	20.25%
12/31/2014	9,580	40,906	23.42%
3/31/2015	10,508	41,061	25.59%
6/30/2015	11,397	41,340	27.57%
9/30/2015	12,173	41,560	29.29%
12/31/2015	12,831	41,840	30.67%
3/31/2016	13,459	42,148	31.93%
6/30/2016	14,069	42,430	33.16%
9/30/2016	14,577	42,764	34.09%
12/31/2016	15,069	43,106	34.96%
1/31/2017	15,680	43,470	36.07%
6/30/2017	16,242	43,894	37.00%

Local Office Activity



Total Participant Contact

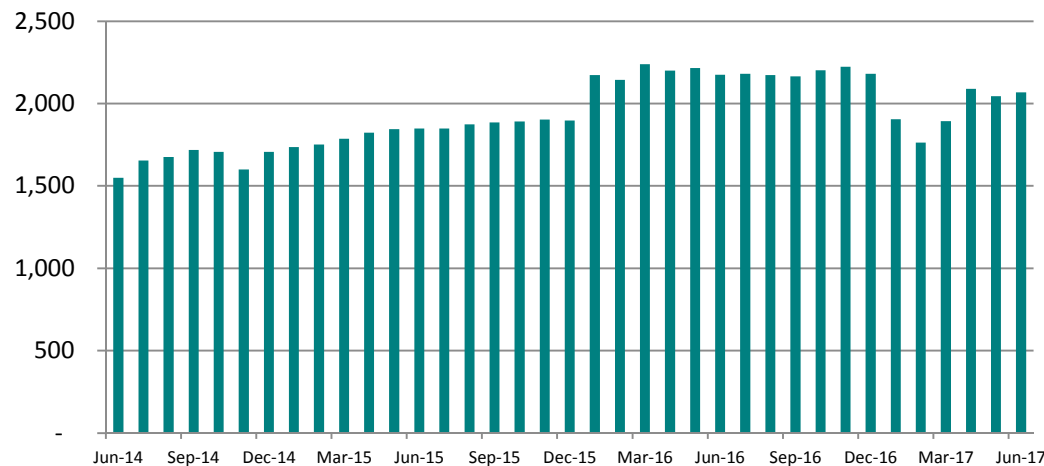
2nd Quarter 2017



Met with 10,511 participants.

- Popular topics: Accrued Leaves, Catch-Up Requests, Enrollments, Deferral Increases, DROP, Distribution Requests, Investment Inquiries, Loan Requests, Purchase of Service Credits and Rollovers.

June 2014 - June 2017

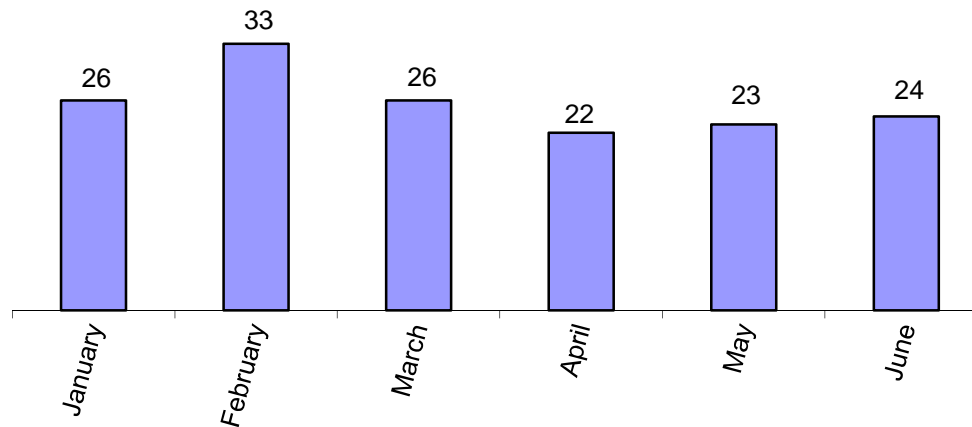


Participant contact is the total number of employees and participants that we have spoke with in person or over via phone at group meetings and individual counseling sessions.

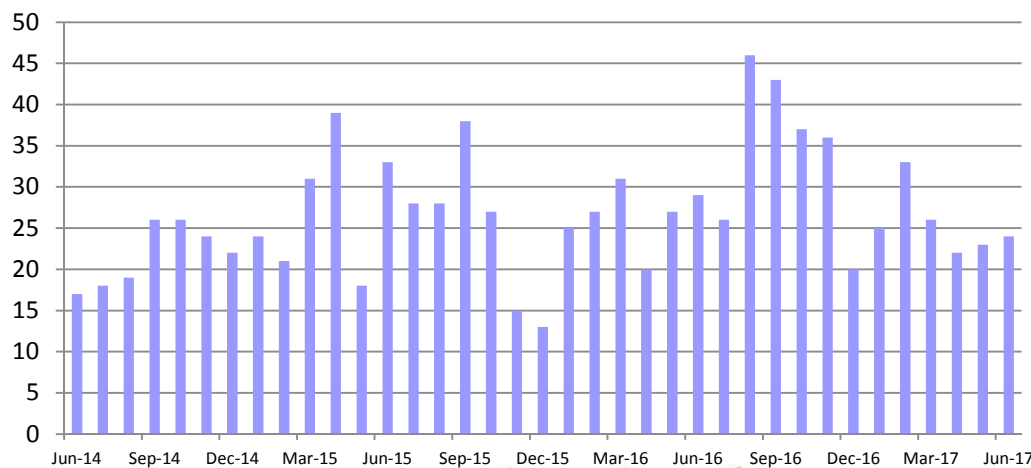


Group Meetings / Facility Visits

2nd Quarter 2017



June 2014 - June 2017



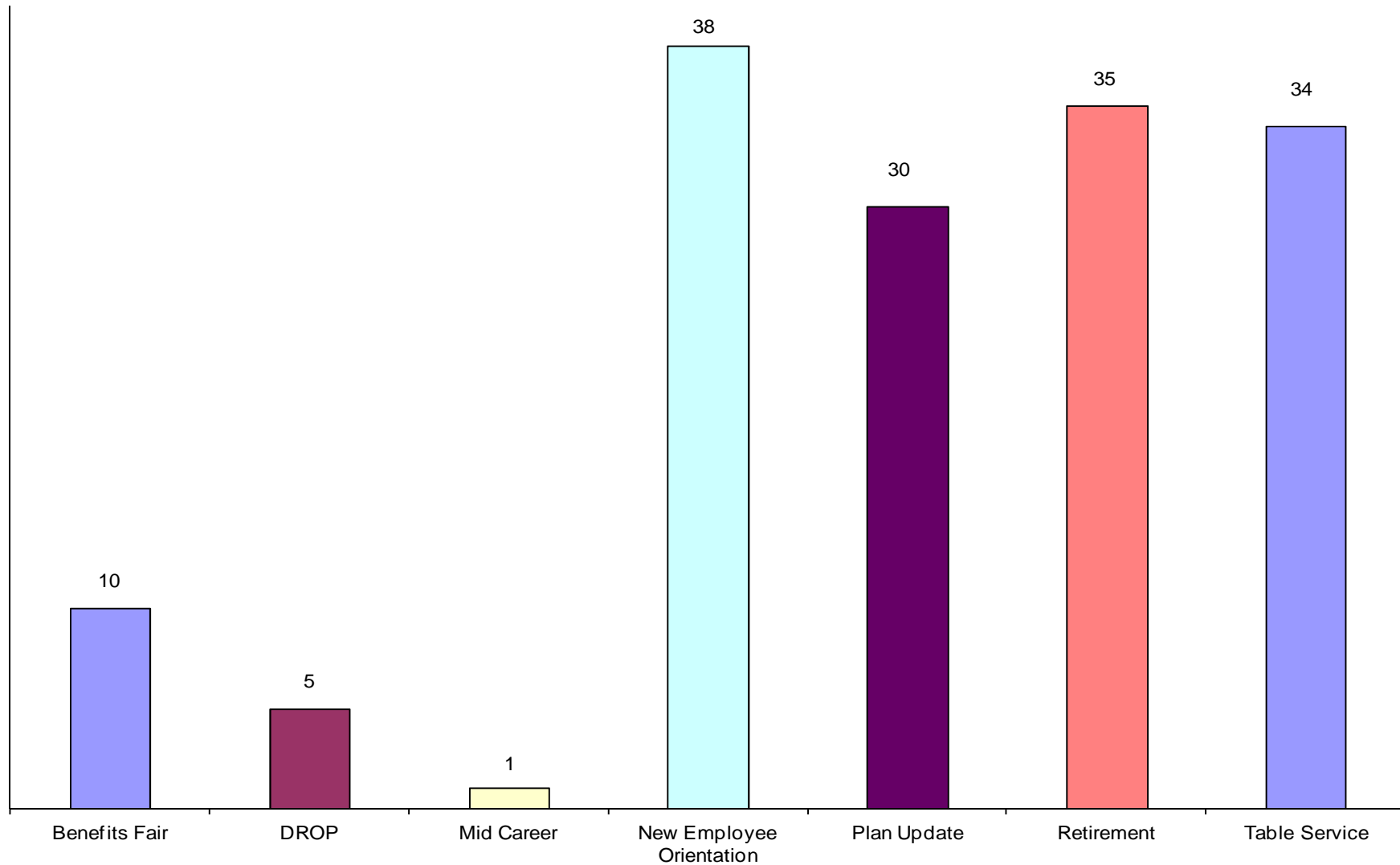
Conducted 69 Deferred Compensation Meetings

- Retirement Meetings & Table Service at DWP
- Retirement Meetings Los Angeles City Employees Retirement System (LACERS),
- Los Angeles Fire/Police Pensions
- New Employee Orientation Presentations at DWP, LAX, and Police.
- Table Service at DWP, Harbor, LAX; and Benefit Fairs at Los Angeles Police Protective League (LAPPL).

The data presented includes table service, group meetings and retirement presentations.




Group Meetings by Department - YTD





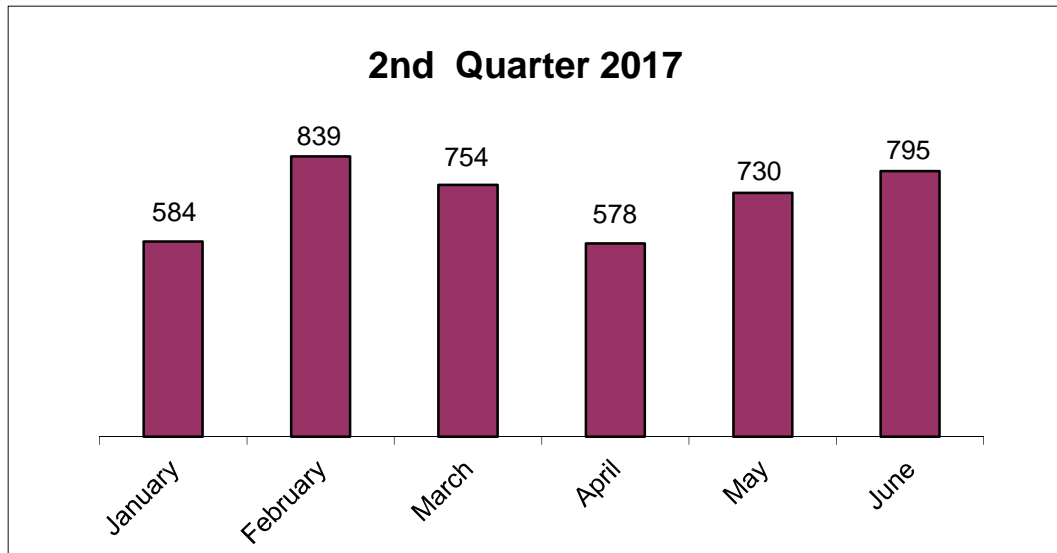
Group Meetings by Department - YTD

Department	Data			
	 Group Meetings	Group Attendees	Individual Sessions	Enrollments
DWP	39	1,294	292	146
Fire	4	70	49	33
General Services	2	16	5	3
LACERS	23	858	206	1
LAFPP	10	512	82	0
LAPPL	8	285	144	29
LAWA	16	206	96	34
Library	6	28	12	4
Personnel	3	47	7	0
Police	15	452	267	226
Port of LA-Harbor	7	103	84	17
Public Works	14	244	73	26
Recreation & Parks	1	20	3	3
Transportation	6	145	54	20
Grand Total	154	4,280	1,374	542

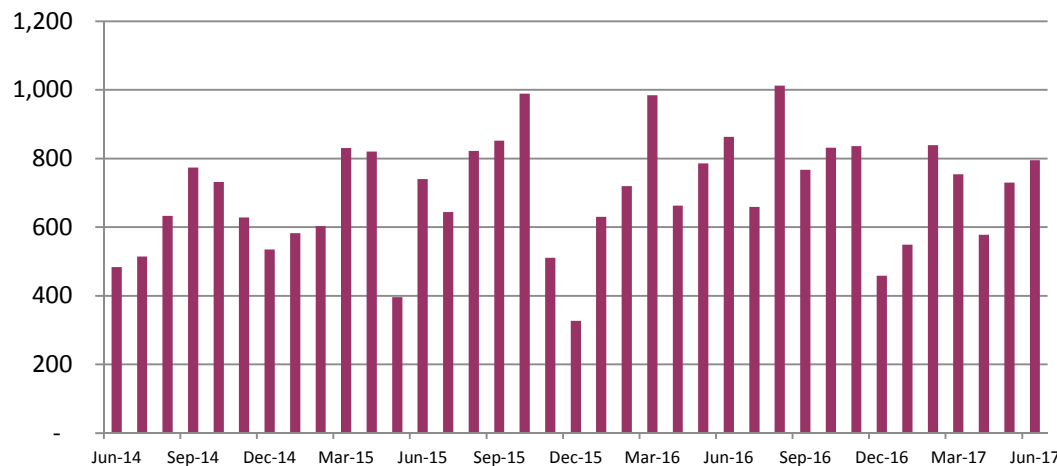


Attendees at Group Meetings

2nd Quarter 2017



June 2014 - June 2017



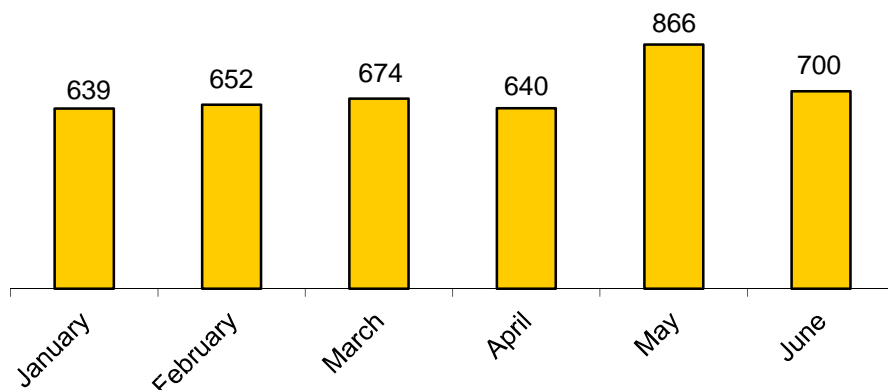
During the 2nd quarter 2,103 individuals attended meetings at the following locations:

- DWP (JFP & Truesdale)
- Los Angeles City Employees Retirement System (LACERS)
 - Pre-Retirement Meetings & Retirement Meetings
- Los Angeles World Airports (LAX)
 - New Employee Orientations & Table Service
- Public Works
 - New Employee Orientations, Plan Updates & Table Service



Individual Counseling Sessions

2nd Quarter 2017

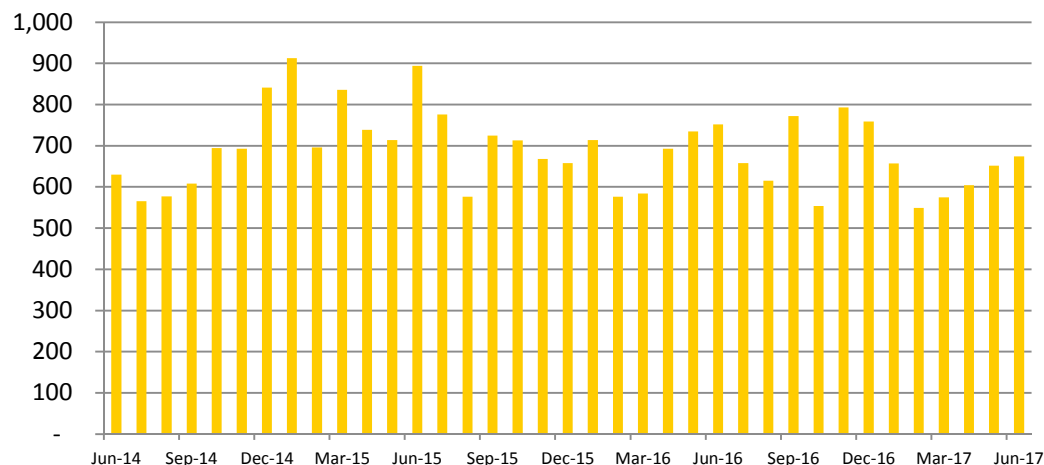


Conducted 2,206 Individual Counseling Sessions.

Topics included:

- Accrued Leave Request
- Catch-up Contributions
- Distribution Requests
- DROP
- Enrollments
- Loans
- Purchase of Service Credits
- Rollovers

June 2014 - June 2017

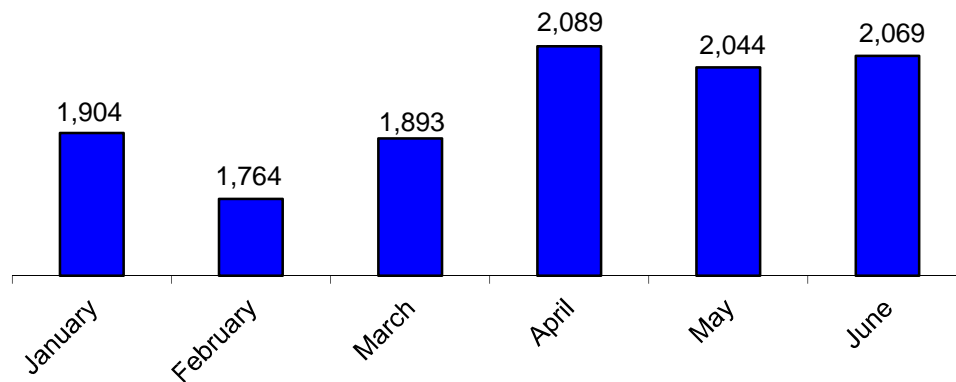


Individual counseling sessions were conducted at City Hall, Group Meetings, and Table Service.



Local Office Phone Calls

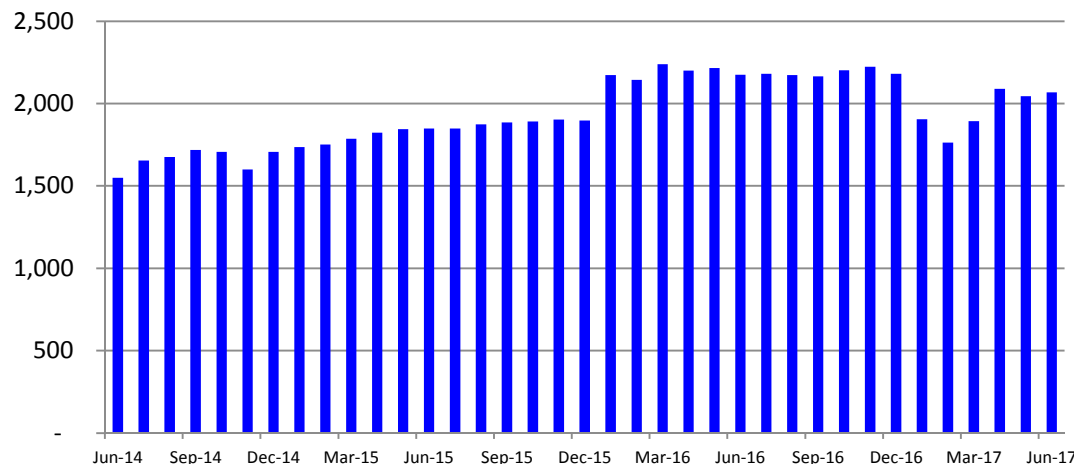
2nd Quarter 2017



City Hall Service Center

- Averages 2,067 calls per month
 - Accrued Leave Requests
 - Catch-up Requests
 - Distribution Requests
 - Loan Requests
 - Purchase of Service Requests
 - Rollovers

June 2014 - June 2017



Glendale Office

- Local office in Glendale averages 169 calls per month

Appendix



Asset Distribution

Asset Class/Fund Name	at 09/30/16			at 12/31/16			at 03/31/17			at 06/30/17		
	Amount	PCT	Accounts	Amount	PCT	Accounts	Amount	PCT	Accounts	Amount	PCT	Accounts
Profile Portfolios												
Ultra Aggressive Profile Portfolio	\$114,369,218	2.23%	5,963	\$122,414,257	2.34%	6,262	\$136,230,915	2.50%	6,639	\$145,274,086	2.60%	6,909
Aggressive Profile Portfolio	\$299,951,581	5.85%	11,193	\$309,246,423	5.92%	11,487	\$331,415,929	6.08%	11,823	\$348,770,945	6.23%	12,087
Moderate Profile Portfolio	\$307,685,770	6.00%	9,352	\$315,848,758	6.05%	9,580	\$336,194,732	6.17%	9,777	\$349,917,523	6.25%	9,971
Conservative Profile Portfolio	\$130,305,127	2.54%	3,798	\$134,604,131	2.58%	3,957	\$144,617,745	2.65%	3,987	\$152,064,850	2.72%	4,065
Ultra Conservative Profile Portfolio	\$54,628,359	1.07%	1,687	\$53,149,871	1.02%	1,755	\$55,139,760	1.01%	1,732	\$57,704,315	1.03%	1,771
Profile Portfolios	\$906,940,055	17.7%	31,993	\$935,263,439	17.9%	33,041	\$1,003,599,081	18.4%	33,958	\$1,053,731,720	18.8%	34,803
International												
DCP International Fund	\$201,063,051	3.9%	9,621	\$191,618,021	3.7%	9,606	\$206,430,616	3.8%	9,533	\$227,850,378	4.1%	9,701
International	\$201,063,051	3.9%	9,621	\$191,618,021	3.7%	9,606	\$206,430,616	3.8%	9,533	\$227,850,378	4.1%	9,701
Small Cap Blend												
DCP Small Cap Fund	\$213,213,328	4.2%	9,330	\$240,336,298	4.6%	9,586	\$255,364,467	4.7%	9,918	\$259,637,086	4.6%	10,000
Small Cap Blend	\$213,213,328	4.2%	9,330	\$240,336,298	4.6%	9,586	\$255,364,467	4.7%	9,918	\$259,637,086	4.6%	10,000
Mid Cap Blend												
DCP Mid Cap Fund	\$219,052,791	4.3%	7,304	\$228,136,920	4.4%	7,501	\$255,499,177	4.7%	7,808	\$264,496,693	4.7%	7,978
Mid Cap Blend	\$219,052,791	4.3%	7,304	\$228,136,920	4.4%	7,501	\$255,499,177	4.7%	7,808	\$264,496,693	4.7%	7,978
Large-Cap												
DCP Large Cap Fund	\$1,617,547,039	31.6%	20,710	\$1,651,367,016	31.6%	20,821	\$1,742,134,184	32.0%	20,883	\$1,786,321,907	31.9%	21,008
Large-Cap	\$1,617,547,039	31.6%	20,710	\$1,651,367,016	31.6%	20,821	\$1,742,134,184	32.0%	20,883	\$1,786,321,907	31.9%	21,008
Bond												
DCP Bond Fund	\$182,286,960	3.6%	7,923	\$172,278,879	3.3%	7,953	\$173,818,674	3.2%	7,779	\$174,366,951	3.1%	7,789
Bond	\$182,286,960	3.6%	7,923	\$172,278,879	3.3%	7,953	\$173,818,674	3.2%	7,779	\$174,366,951	3.1%	7,789
Stable Value Fund												
Deferred Compensation Stable Value Fund	\$1,094,532,246	21.3%	13,865	\$1,096,322,551	21.0%	14,038	\$1,088,551,380	20.0%	13,929	\$1,092,820,476	19.5%	14,020
Stable Value Fund	\$1,094,532,246	21.3%	13,865	\$1,096,322,551	21.0%	14,038	\$1,088,551,380	20.0%	13,929	\$1,092,820,476	19.5%	14,020
Fixed Bank Fund												
FDIC Insured Savings Option	\$325,551,124	6.4%	14,738	\$333,405,410	6.4%	14,711	\$328,409,113	6.0%	14,263	\$327,901,011	5.9%	14,227
Fixed Bank Fund	\$325,551,124	6.4%	14,738	\$333,405,410	6.4%	14,711	\$328,409,113	6.0%	14,263	\$327,901,011	5.9%	14,227
Self-Directed												
Schwab Self-Directed	\$366,531,715	7.1%	5,606	\$373,176,967	7.1%	5,774	\$397,159,249	7.3%	5,809	\$409,829,007	7.3%	6,000
Self-Directed	\$366,531,715	7.1%	5,606	\$373,176,967	7.1%	5,774	\$397,159,249	7.3%	5,809	\$409,829,007	7.3%	6,000
Grand Total	\$5,126,718,309	100.0%	113,786	\$5,221,905,502	100.0%	115,530	\$5,450,965,940	100.0%	116,072	\$5,596,955,228	100.0%	117,548



Net Transfer Detail

<i>Fund Name</i>	<i>Contributions</i>	<i>Additional Deposit</i>	<i>Transfers In</i>	<i>Distributions</i>	<i>Transfers Out</i>	<i>Ending Balance</i>	<i>Net Transfers</i>
Ultra Aggressive Profile Portfolio	\$5,797,233	\$1,120,476	\$17,969,186	(\$2,536,419)	(\$18,217,627)	\$4,132,849	(\$248,441)
Aggressive Profile Portfolio	\$10,436,769	\$977,842	\$10,575,960	(\$4,882,749)	(\$10,315,938)	\$6,791,884	\$260,022
Moderate Profile Portfolio	\$6,390,145	\$1,125,236	\$12,660,762	(\$4,925,588)	(\$10,796,078)	\$4,454,476	\$1,864,684
Conservative Profile Portfolio	\$2,158,001	\$1,187,677	\$12,378,348	(\$2,255,854)	(\$9,328,029)	\$4,140,144	\$3,050,319
Ultra Conservative Profile Portfolio	\$688,204	\$20,529	\$9,966,173	(\$1,192,925)	(\$7,736,552)	\$1,745,430	\$2,229,622
DCP International Fund	\$3,420,629	\$357,129	\$11,069,611	(\$2,598,324)	(\$5,479,063)	\$6,769,981	\$5,590,548
DCP Small Cap Fund	\$4,066,974	\$374,189	\$9,488,519	(\$2,441,860)	(\$12,472,053)	(\$984,230)	(\$2,983,533)
DCP Mid Cap Fund	\$4,502,301	\$517,956	\$10,775,890	(\$2,668,762)	(\$11,061,638)	\$2,065,747	(\$285,747)
DCP Large Cap Fund	\$19,329,212	\$1,472,276	\$17,481,215	(\$19,785,980)	(\$27,512,992)	(\$9,016,269)	(\$10,031,777)
DCP Bond	\$2,316,185	\$517,349	\$4,239,422	(\$2,081,183)	(\$6,787,965)	(\$1,796,193)	(\$2,548,544)
FDIC - Insured Savings Account	\$4,388,358	\$1,121,801	\$21,886,556	(\$6,645,154)	(\$22,052,119)	(\$1,300,559)	(\$165,563)
Deferred Compensation Stable Value	\$8,054,743	\$18,616,565	\$31,545,060	(\$25,978,409)	(\$33,144,394)	(\$906,434)	(\$1,599,333)
Schwab Self-Directed	\$2,616,331		\$10,487,543	(\$1,856,014)	(\$5,557,979)	\$5,689,881	\$4,929,564



Net Cash Flow Detail

Fund	Contributions	Additional Deposit	Transfers In	Distributions	Transfers Out	Net Cash Flow	Net Transfers
Ultra Aggressive Profile Portfolio	\$5,797,233	\$1,120,476	\$17,969,186	(\$2,536,419)	(\$18,217,627)	\$4,132,849	(\$248,441)
Aggressive Profile Portfolio	\$10,436,769	\$977,842	\$10,575,960	(\$4,882,749)	(\$10,315,938)	\$6,791,884	\$260,022
Moderate Profile Portfolio	\$6,390,145	\$1,125,236	\$12,660,762	(\$4,925,588)	(\$10,796,078)	\$4,454,476	\$1,864,684
Conservative Profile Portfolio	\$2,158,001	\$1,187,677	\$12,378,348	(\$2,255,854)	(\$9,328,029)	\$4,140,144	\$3,050,319
Ultra Conservative Profile Portfolio	\$688,204	\$20,529	\$9,966,173	(\$1,192,925)	(\$7,736,552)	\$1,745,430	\$2,229,622
DCP International Fund	\$3,420,629	\$357,129	\$11,069,611	(\$2,598,324)	(\$5,479,063)	\$6,769,981	\$5,590,548
DCP Small Cap Fund	\$4,066,974	\$374,189	\$9,488,519	(\$2,441,860)	(\$12,472,053)	(\$984,230)	(\$2,983,533)
DCP Mid Cap Fund	\$4,502,301	\$517,956	\$10,775,890	(\$2,668,762)	(\$11,061,638)	\$2,065,747	(\$285,747)
DCP Large Cap Fund	\$19,329,212	\$1,472,276	\$17,481,215	(\$19,785,980)	(\$27,512,992)	(\$9,016,269)	(\$10,031,777)
DCP Bond	\$2,316,185	\$517,349	\$4,239,422	(\$2,081,183)	(\$6,787,965)	(\$1,796,193)	(\$2,548,544)
FDIC - Insured Savings Account	\$4,388,358	\$1,121,801	\$21,886,556	(\$6,645,154)	(\$22,052,119)	(\$1,300,559)	(\$165,563)
Deferred Compensation Stable Value	\$8,054,743	\$18,616,565	\$31,545,060	(\$25,978,409)	(\$33,144,394)	(\$906,434)	(\$1,599,333)
Schwab Self-Directed	\$2,616,331		\$10,487,543	(\$1,856,014)	(\$5,557,979)	\$5,689,881	\$4,929,564



Loan Details

LOANS INITIATED

Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL YTD
2013	524	443	476	612	593	560	652	620	546	579	504	555	6,664
2014	427	444	506	550	561	595	514	541	544	581	463	497	6,223
2015	393	420	547	500	479	564	615	529	505	560	514	509	6,135
2016	417	410	465	501	546	558	518	598	530	531	517	473	6,064
2017	413	435	596	523	629	551							3,147

PARTICIPANTS WITH ONE OUTSTANDING LOAN

Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	11,952	11,732	11,757	12,020	11,727	12,241	12,730	12,589	12,231	12,453	12,272	12,440
2014	12,631	12,696	12,826	12,820	12,798	12,651	12,619	12,646	12,730	12,939	12,739	12,762
2015	12,953	12,964	13,429	12,925	12,918	12,959	12,999	13,018	13,588	12,751	12,844	12,900
2016	13,102	13,455	13,159	13,362	12,786	13,069	12,725	12,716	13,047	13,060	13,103	13,371
2017	13,099	13,102	13,085	13,175	13,125	13,150						

PARTICIPANTS WITH MORE THAN ONE OUTSTANDING LOAN

Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	6,236	6,991	6,251	6,043	6,358	6,407	6,120	6,427	6,448	6,732	6,888	6,888
2014	6,340	6,752	6,721	6,231	6,354	6,674	6,691	6,738	6,734	7,435	7,671	7,717
2015	6,454	6,408	6,954	6,311	6,296	6,849	6,354	6,369	6,343	6,637	6,651	6,720
2016	7,962	7,174	7,366	6,011	6,666	6,983	6,683	6,697	6,416	6,384	6,435	6,228
2017	6,856	6,906	7,078	6,467	6,376	6,422						

TOTAL OUTSTANDING LOANS

Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	18,188	18,723	18,008	18,063	18,085	18,648	18,850	19,016	18,679	19,185	19,160	17,952
2014	18,971	19,448	19,547	19,051	19,152	19,325	19,310	19,384	19,464	20,374	20,410	20,479
2015	19,407	19,372	20,383	19,236	19,214	19,808	19,353	19,387	19,931	19,388	19,495	19,620
2016	21,064	20,629	20,525	19,373	19,452	20,052	19,408	19,413	19,463	19,444	19,538	19,599
2017	19,955	20,008	20,163	19,642	19,501	19,572						

LOANS IN DEFAULTED STATUS

Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	842	773	765	798	771	842	807	797	850	824	805	886
2014	866	847	951	934	888	930	895	875	953	922	907	983
2015	958	940	1,011	980	958	1,009	986	966	1,027	987	975	1,026
2016	725	984	1,021	989	967	1,037	1,011	978	1,060	1,040	1,023	1,089
2017	1,054	1,031	1,097	1,206	1,179	1,155						



The End

Director
Bruce Dale

Cast
Joan Watkins
La Tanya Harris

Producer
Monise Lane